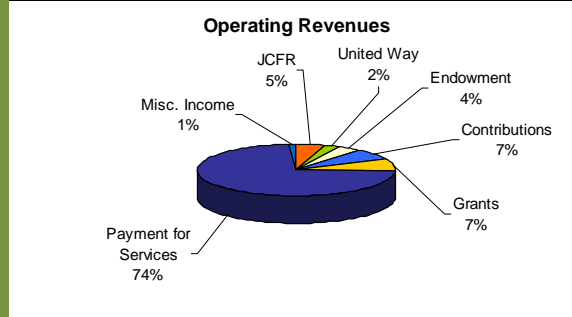


■ Financials

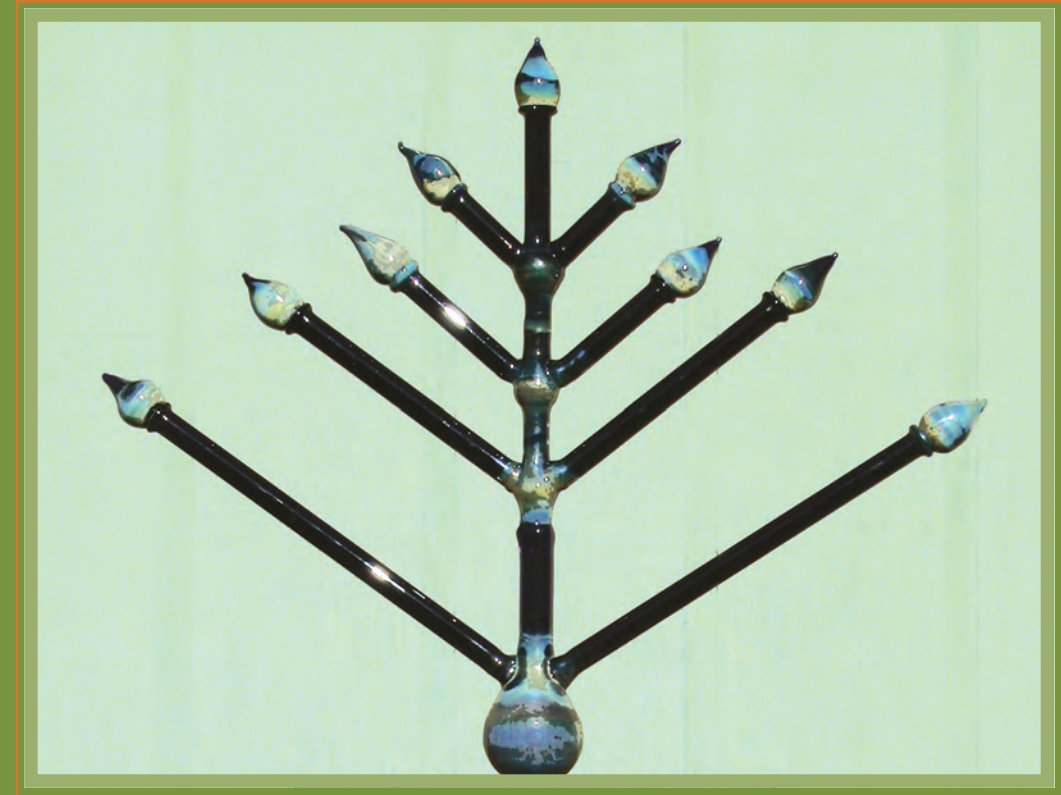
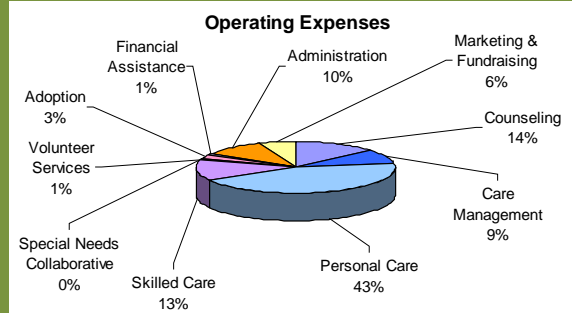
Operating Revenues

JCFR	201,588.00
United Way	98,548.00
Endowment	151,004.00
Contributions	304,681.00
Grants	301,227.00
Payment for Services	3,070,039.00
Misc. Income	40,764.00
Total	4,167,851.00



Operating Expenses

Counseling	553,047.00
Care Management	346,398.00
Personal Care	1,803,243.00
Skilled Care	516,317.00
Volunteer Services	37,142.00
Special Needs Collaborative	0.00
Adoption	112,254.00
Financial Assistance	43,931.00
Administration	339,776.00
Marketing & Fundraising	242,324.00
Total	4,054,432.00



ANNUAL REPORT 2011



Jewish Family Services
 6718 Patterson Avenue
 Richmond, VA 23226
 804.282.5644
 www.Jfsrichmond.org

Donate online at www.jfsrichmond.org



■ DEAR FRIEND OF JFS...

For the 162nd year, JFS is submitting to its clients, supporters, and the public its Annual Report. FY 2011 ended with JFS serving more clients than ever in its history, a reflection of both the times in which we live and community respect for JFS services. It also ended having paid tribute to the seven past recipients of the Shamash award and Harry Grandis, this year's winner. The Shamash is the highest award given by JFS, and reflects on those receiving it their commitment of time and resources to JFS, the Jewish community, and the Greater Richmond community.

The cover of this year's report is a picture of the Shamash Award permanently housed at JFS. This beautiful hot-glass sculpture was designed by Gerald Wadsworth and created by local glass artist Brad Pearson. The wooden Shamash display, hand-crafted by John-Guy Meunier, has the names of all winners inscribed. They are Frances and Sidney Lewis (OBM), Esther and Rudy Bunzl, Barbara and William B. Thalhimier, Jr. (both of Blessed Memory), Abby Moore, Pat Asch, Art and Sue Davis, Richard and Shelley Birnbaum, and Harry Grandis.

The support of our Shamash Award winners is also a reflection of the support we receive from hundreds of donors, like you, each and every year. These gifts make it possible for JFS to continue providing service to those most in need in the Jewish community and the Richmond community at large. Those gifts also reflect our contributors' belief in the mitzvah of Tikun Olam – helping to heal our part of the world – which is the whole purpose of JFS existing.

Thank you for all you have done for JFS in the past year. Like the Shamash, the candle in the Hanukkah menorah that lights the other candles, JFS burns brightly because of your support. We will continue to ensure your trust in us is well placed and our operations rise to the highest professional and ethical standards.

Warmest Regards,

Jerry Samford, President

Larry D. Jackson, CEO



HARRY GRANDIS



*Recipient
of the 2011
Shamash
Award*

■ JFS BY THE NUMBERS...

- **1,883**: Clients served in Fiscal Year 2010-2011
- **93**: Children who received a timely psychological evaluation, enabling them to succeed at school
- **72%**: Clients who are low- to very-low income, requiring some amount of subsidy for their care
- **\$5,691,903**: Savings to the Richmond community by enabling impoverished seniors to live at home, with HomeCare by JFS, not in a nursing home
- **34**: Children placed in loving, permanent homes through Adoption with Love by JFS
- **94**: Volunteers gave their time and talents as Friendly Visitors, Telephone Reassurance callers, office support, and special projects
- **3,311**: Checks written for clients served by the Bill Paying program

■ Mission

JFS is a forward-thinking health and social service agency dedicated to helping people achieve their full potential, regardless of age, race, religion or circumstances.

■ Vision

Residents of the greater Richmond area will realize their capacities for independence, physical and mental health, and social well-being in safe, supportive communities.

■ Values

- We practice the Jewish value of tikun olam, repairing the world through dedicated service, one client at a time
- We appreciate and respect our clients, staff, Board and stakeholders
- Professionalism, confidentiality and equity guide our external and internal relationships
- Accountability and fiscal responsibility are hallmarks of our operation
- Our diverse clients merit the highest quality services
- We believe in continuous improvement and life-long learning
- We believe Jewish Family Services is a source of pride and increased Jewish identity